

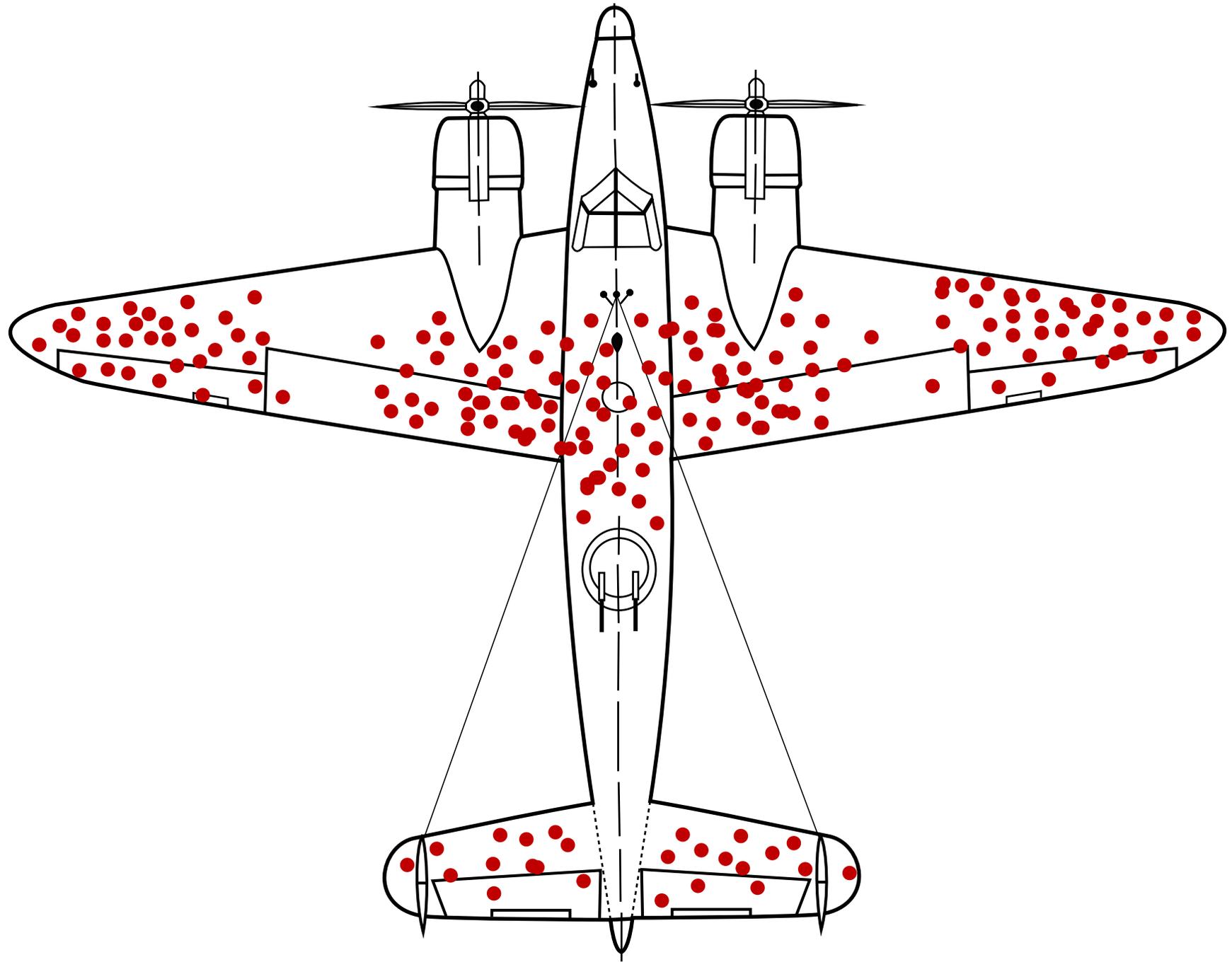


Reframing Problems

John Moody

Director, Presales – IGEL Technology





Inversion allows us
to reframe any
problem



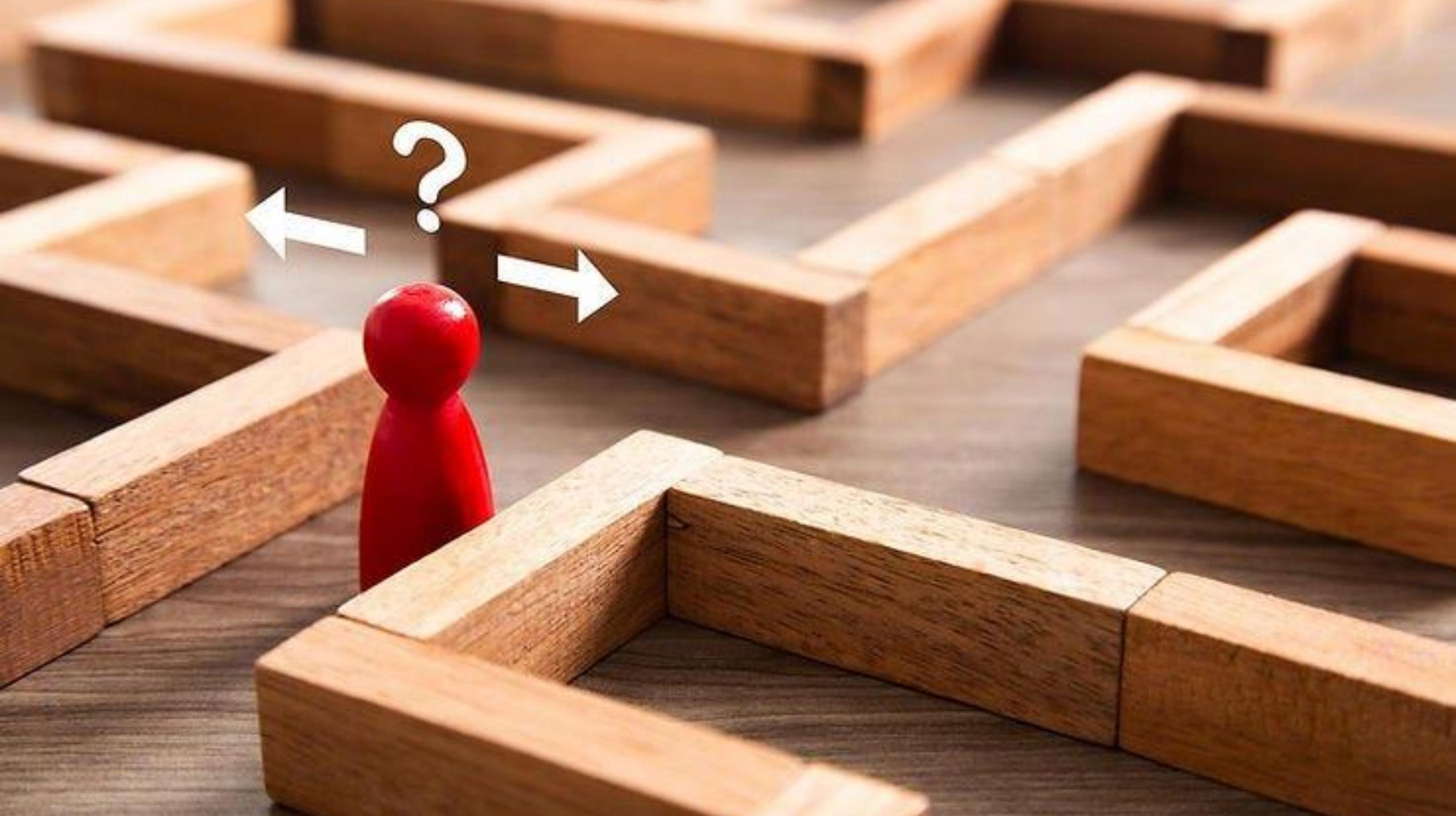
~~How Do We Improve Collaboration?~~

How Do Hinder Or Prevent Collaboration?

~~How Do I Get That Promotion?~~

How Do I Stay Where I Am?





How Do We Provide A Poor Endpoint User Experience?

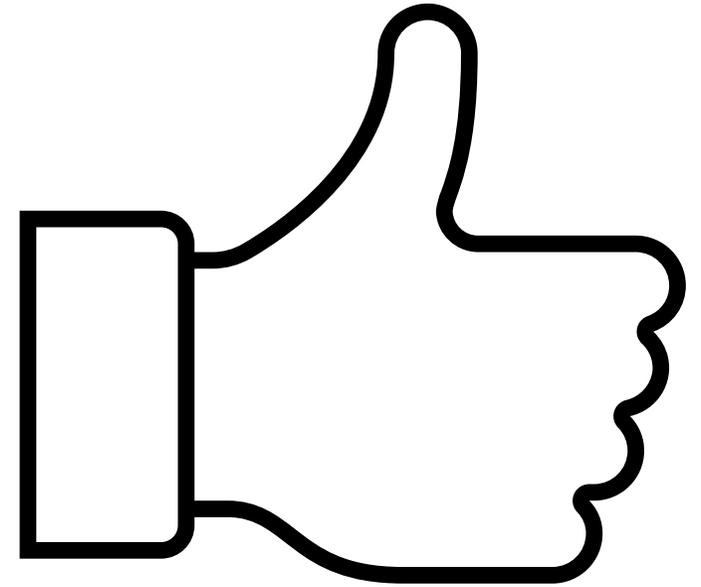
n Virtual/SaaS Apps

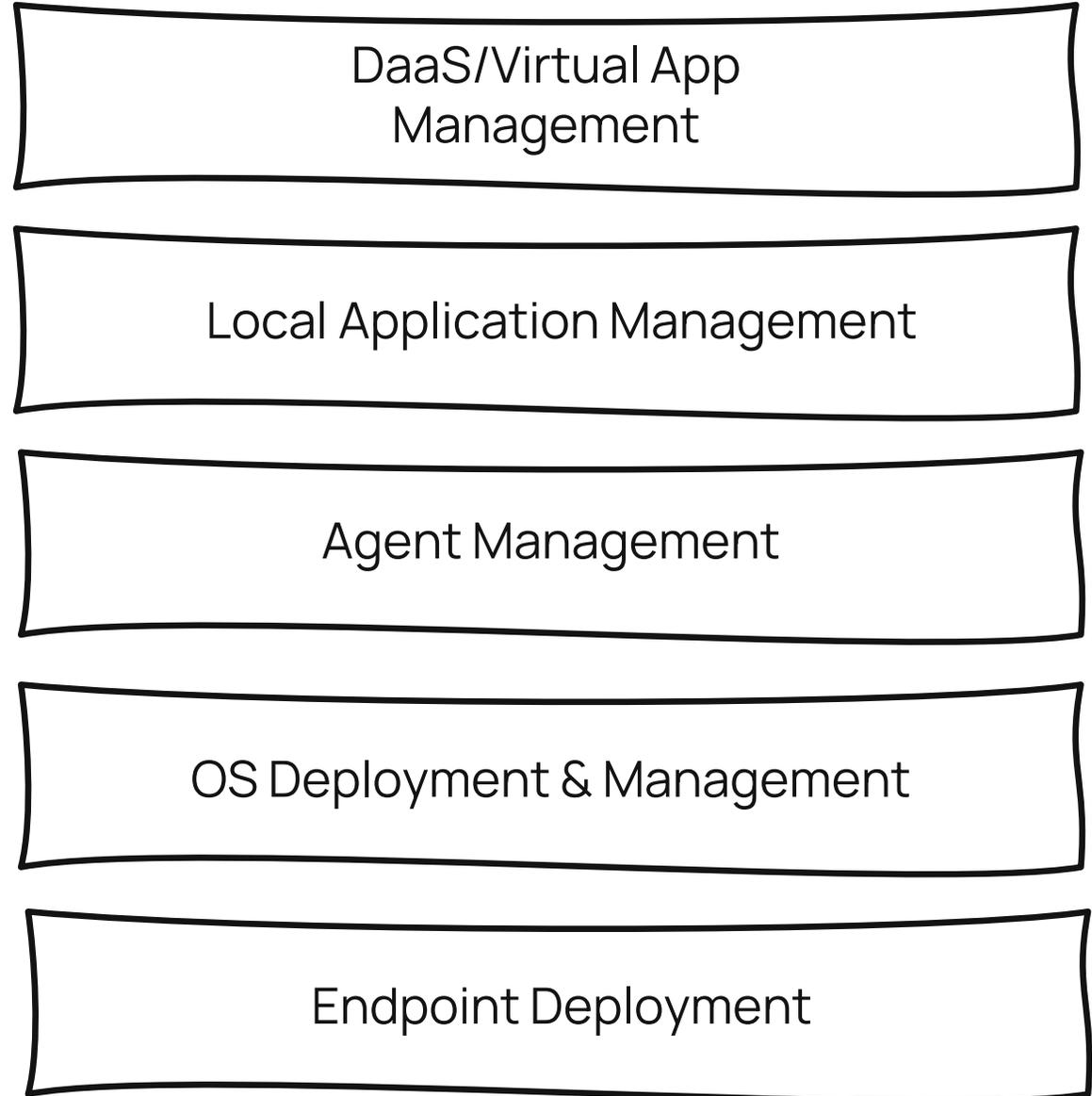
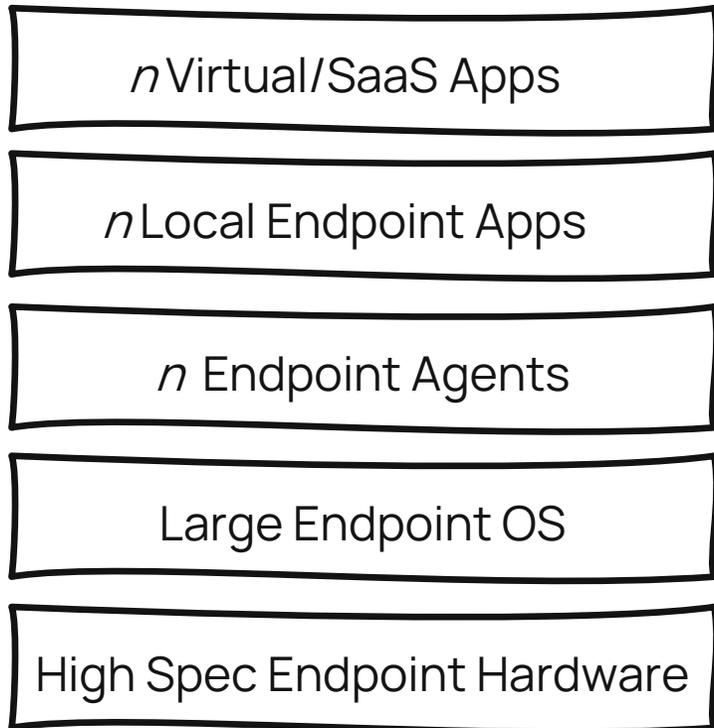
n Local Apps

n Agents

Large OS

High Spec Hardware





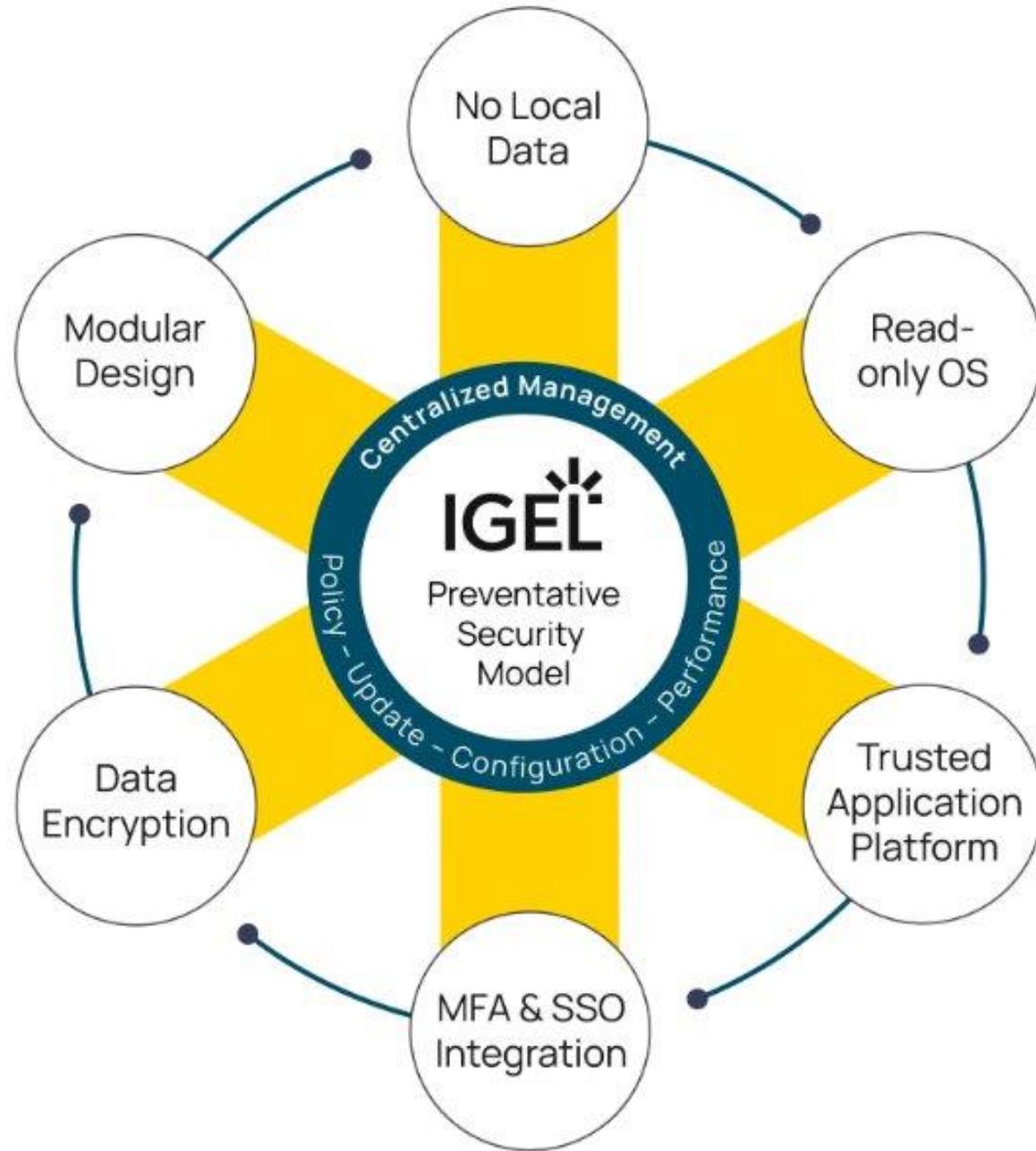
Make The User Experience Complex

Make The Endpoint Insecure

Make It Hard To Manage

Make It Expensive





You have a
cloud first app strategy for the future
with an
endpoint strategy from the past